

# The rise of service standards between socialization and commodification

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Technical regulation of the Internet.  
Paris March 31st, 2009

Explore the growing influence of international standardisation on the political organisation of the rise of a worldwide service economy and society at large.

# Outline

- Services & standardisation
- Standards and transnational hybrid authority
- Institutional setting for dis/embedding standards from/into society:  
    commodification *versus* socialisation

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# The rise of the service economy

- >70% GDP and employment in OECD
  - >50% GDP and employment in LDCs
  - Regulatory Reform
  - Digitalisation
  - Internationalisation
- > outsourcing / offshoring services

# International standardisation

- Technical specifications
- partially voluntary
- Explicitly documented
- Published and sold
- Sometimes referred to in public regulation

# How standards matter?

- Reorganisation of labour process
- Dis/embedding market access
- Desegregation of labour process into simple work sequences
- Industrialisation – codification – quality & security requirements

# Resistance to service standards

- Intangible and interpersonal relation
- Synchronisation of service production & consumption
- Regulated professions
- Quality and security uncertainties

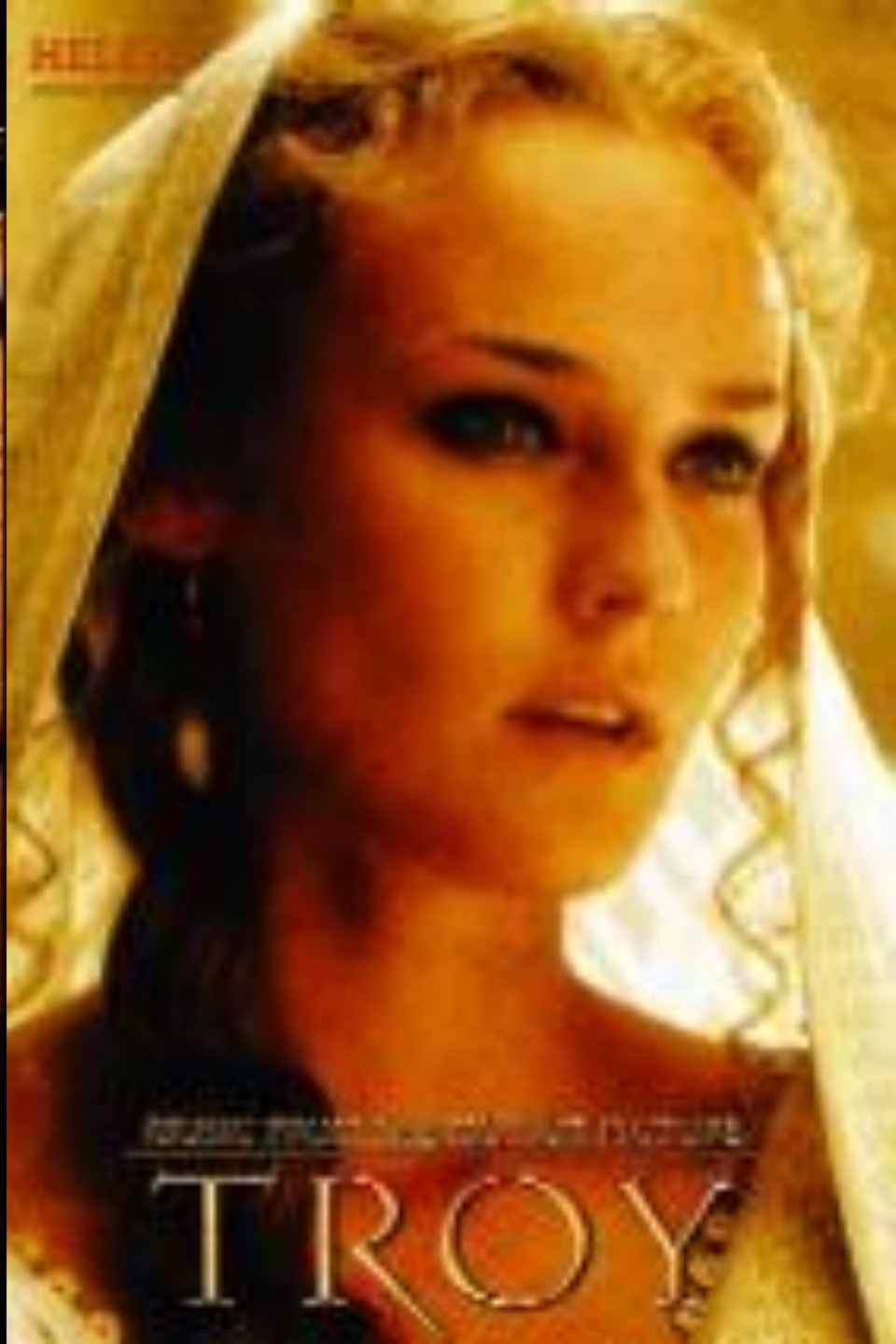


# Standards facing quality & security uncertainty

- Market transparency ?
- Strategic interaction?
- Path-dependant institutions?
- Capitalist State/economy reorganisation?

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# Globalisation & transnational private authority

- State - nonstate authority
  - ≠ zero sum game costs/gains
  - ≠ additional instance of governance
- Scale & density (7300 Ingos/7500 Igos)  
(Yearbook of International Organizations)
- Relation with the State
  - Formal and informal complementarity and subsidiarity

# International political economy approach

## Transnational hybrid authority

- Range of actors involved
  - Private firms —> public actors & states
- Scope of issues concerned
  - Technical specifications —> management methods, labour relations, societal issues
- Scale of coalition building and level of institutional compromised
  - State/market relations —> deterritorialisation & transnationalisation of regulatory practices

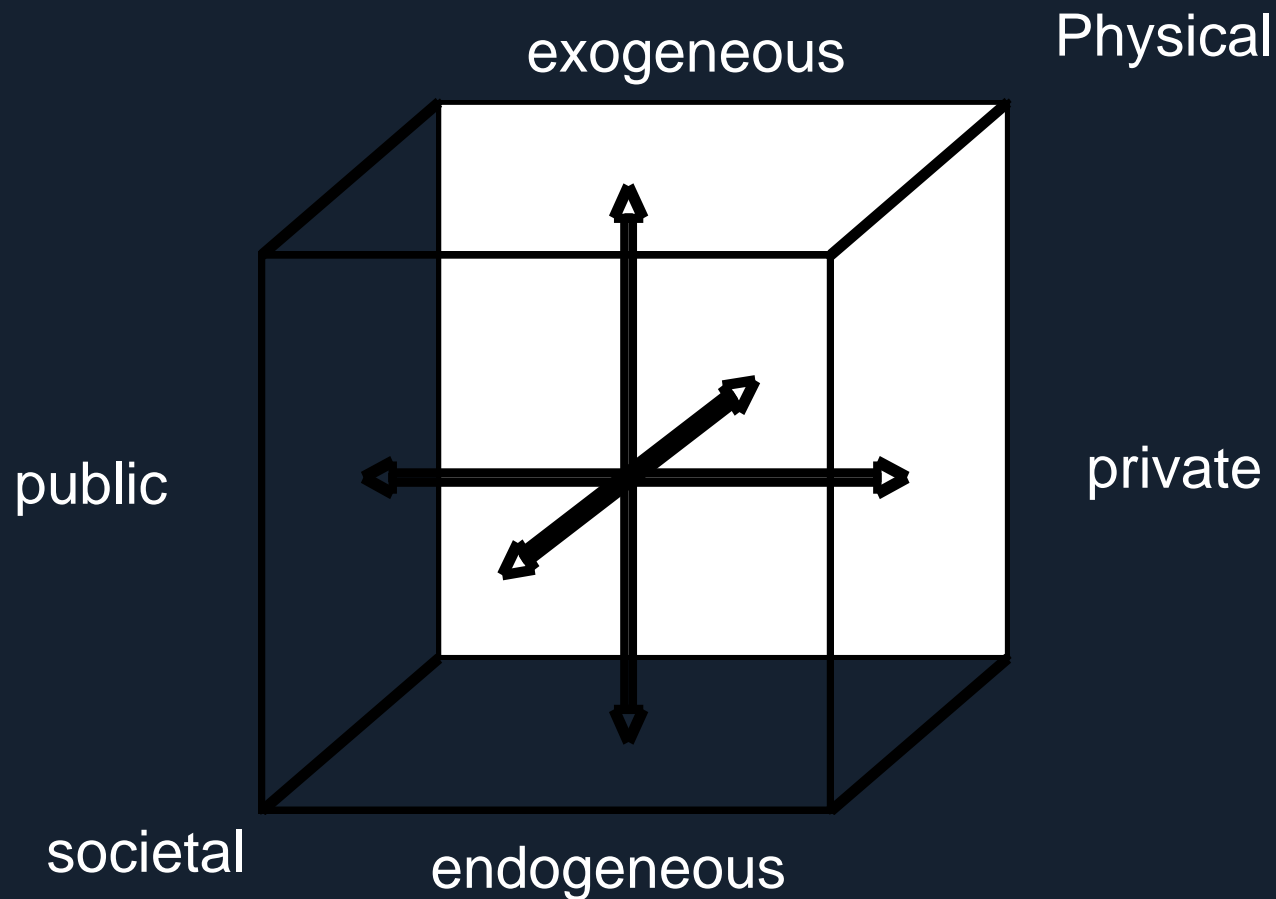
# Standardisation and transnational hybrid authority

public ——— ACTORS ——— private

societal ——— ISSUES ——— physical

endogenous ——— SPACE ——— exogenous

# Transnational hybrid authority of service standards



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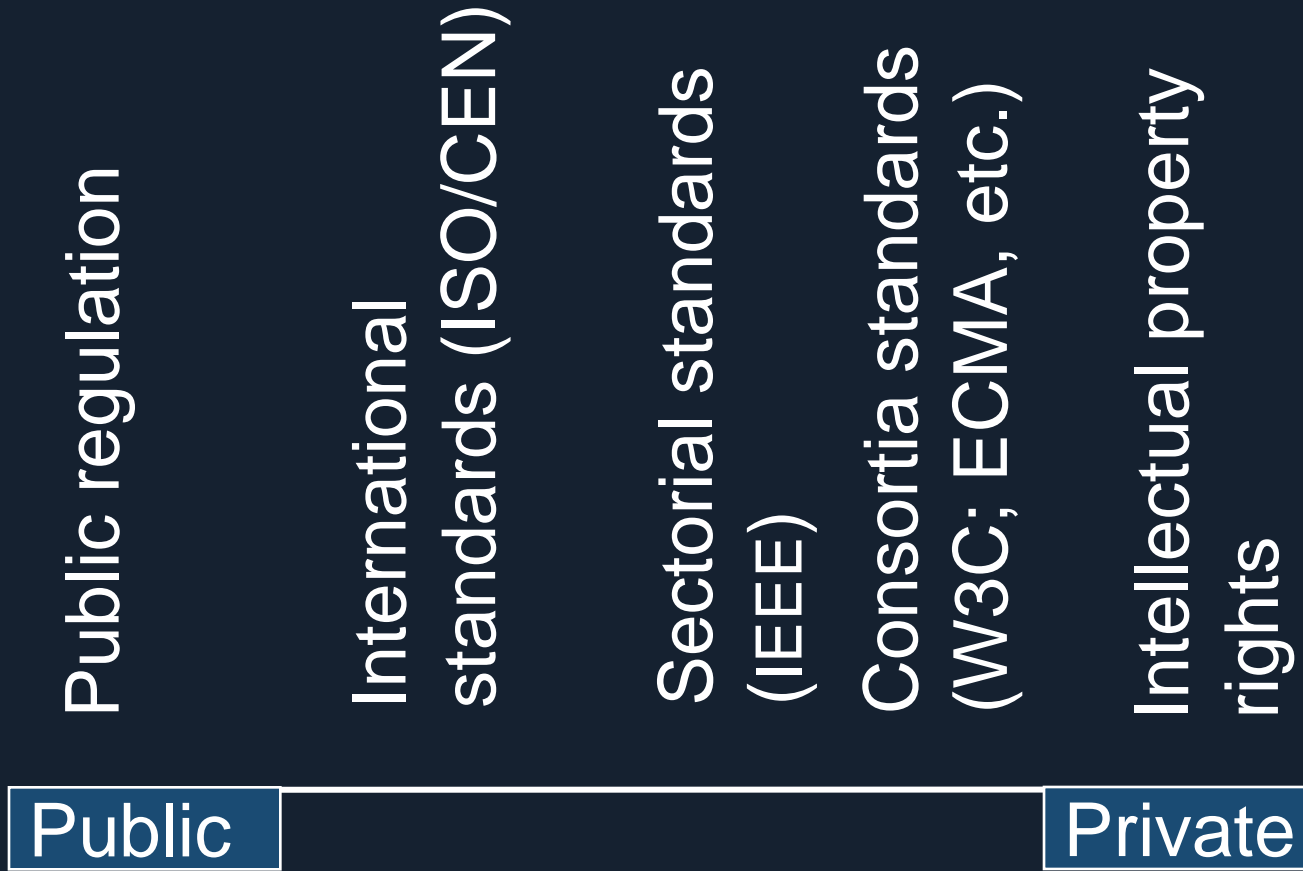
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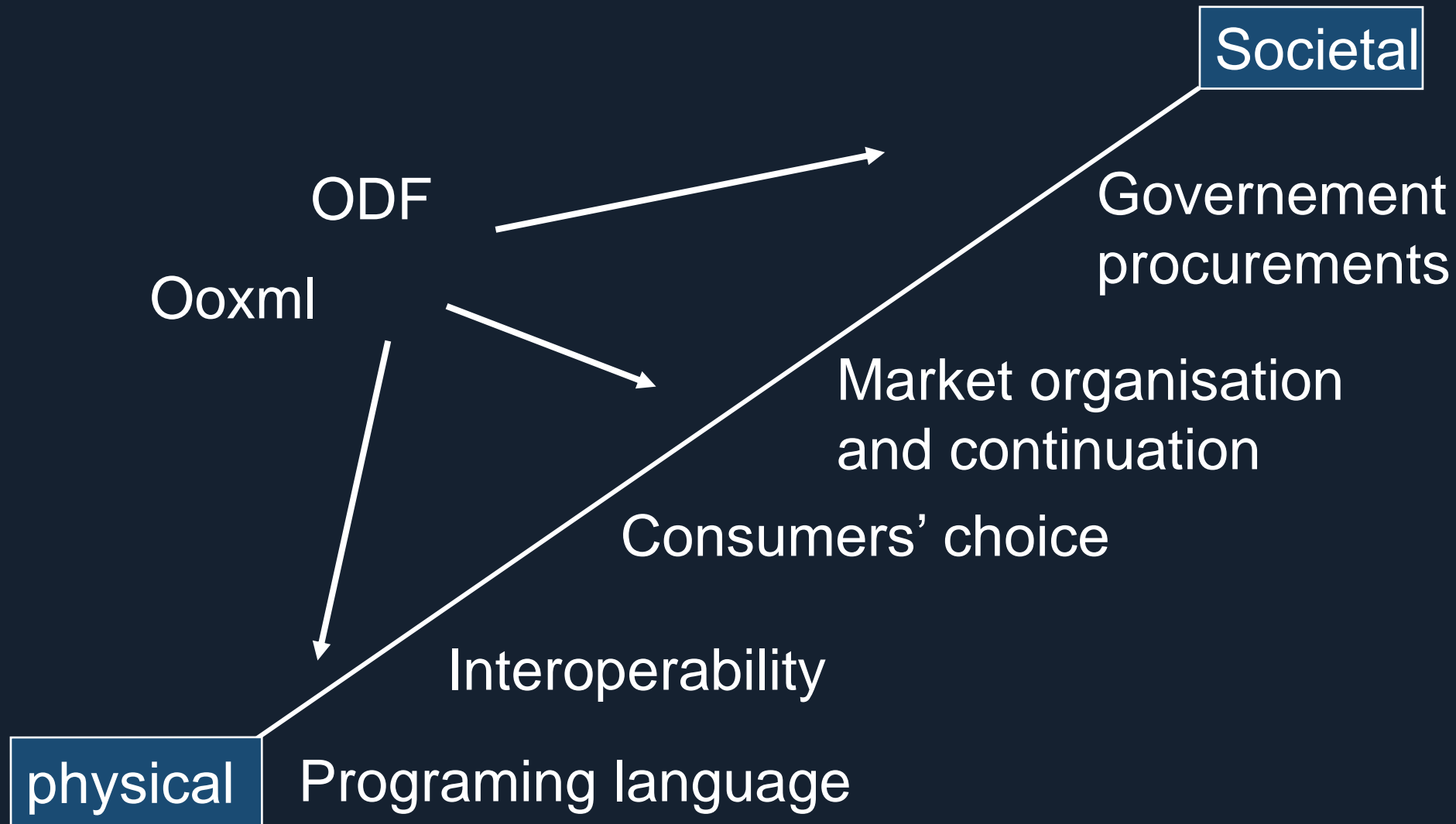
# Institutional complexity/opacity



# Fragmented institutional environment



# Material continuum



# Spatial deterritorialisation – CA competence

exogenous

Proprietary &  
monopole standards

Mutual/multilateral  
recognition agreements

Open source standards?

Replication of tests and  
certification

endogenous

Technology assessment  
& recommendations

# Socialisation/commodification in international service standards

