Ultra Content for Ultra Broadband

Eli M. Noam

Professor of Finance and Economics Director, Columbia Institute for Tele-Information (CITI) Columbia University Business School

Paris, March 2008



- The content question Is critical for any economic analysis of ultra-broadband.
- If you build an oil pipeline, you must be sure that there is oil supply on one end, and demand on the other end.
- In discussions like this it is easy to rush to talking about technology, and rollout strategy, before stopping to ask the question of utility to users.
- The economic case for investments into superbroadband must rest on its meeting a demand that is not satisfied today
- What would SBB be used for? There is no major need for more powerful email, or websites, once basic video quality is satisfied. Why would people want more powerful connectivity? It would have to be entertainment, broadly defined, and professional applications.
- So let's look at that.



Expectations for Content over UBB

- More specialized programs
- More individualized content
- Anytime, anywhere video entertainment
- More user-generated content
- More "long tail" content
- More independent and foreign TV
- More interactivity
- More games
- But, this would be invariably wrong



- I will show that.
- And if the economic base of UBB rests on these applications, it will fail as a new medium.
- UBB has to rest on other content applications.
- And I will show what they are
- And, what type of companies will provide this content.



•If the medium is indeed the message, then the upgraded broadband will have an impact on the styles of content, and on the business models for producing and distributing it. This is the question for analysis for the paper.







- It was 'one size fits all TV, a fairly uniform medium technically, organizationally, culturally, economically
- Analog
- Over-the-air terrestrial broadcast

- 6 MHz
- 525 lines, interlaced, 30 fps
- With broadbased, national, middle of the road content, and some localism
- And its economic model was advertising base





The Stages of TV

- (Pre-TV TV)
- Generation 1:Limited TV
- Generation 2: Multichannel TV
- Generation 3: Internet TV –But also, Low-Def TV
- Generation 4: Ultra-TV







http://members.tripod.com/~FrameMaster/felix2.jpg





- Limited in most countries to 2-6 channels, often controlled by government or the major political parties, or by a handful of media companies.
 The content simed at the broad center of the
- The content aimed at the broad center of the population. No specialized channels. Politically cautious. Politically powerful.
- Because of the near-monopoly status, very profitable, and relatively high-budgets for production, but budgets not at the level of theatrical films.
- Films shown as part of a release sequence
- Many program imports, espec from the U, at low prices due to limited competition for them.

Broadcast TV Bandwidth

• On a national basis, typically 12 channels, at each 6 MHz each, about 142 Mbps

2nd Gen TV: Multichannel TV

- Cable TV
- DBS
- VHS
- DVD

Cable TV

- Today advanced cable infrastructure about 1 Ghz, so about 3 Gbps.
- Which is about 25 times more than terrestrial broadcast (Of about 142 Mbps)

• So this extra transmission capacity was used first in a horizontal fashion—more channels, using the traditional technology of analog, 6MHz, one-way TV





HDTV

- 1080 horizontal lines for the HD progressive applications
- x1.125 width added
- 1920 horizontal pixels
- 30 fps
- 16 bits per pixel
- Total: ~ 1Gbps







And Now, 3rd Gen TV Individualized TV

3rd Gen TV

•Internet TV

-Diverse content

• Mobile TV

–Ubiquitous availability



- Broadband, based on DSL upgrade, coax, or fiber.
- And partly based on the emerging storage capacity
- Cellular wireless which increases enormously the wireless individual capacity,a and leads to ability to receive and transmit video from many locations
- Broadband leads to a further diversification horizontally, to individualized casting



Content for 3rd Gen TV: TV over Broadband











- Enables watching regular TV from other countries
- Specialized feeds: Beijing Olympics
 - -The Women's Field Hockey Channel































4th Generation TV

Ultrabroadband TV"Ultra-TV"

- What is it?
- Use of fiber, or coax, or hybrids, for transmission rates of 1 Gbps or higher

Dimensions of Media

- Individualization
- Richness

Richness of Media

- Extent of signals to sensory receptors -To eyes, ears, nose/skin/mouth
- Load on human signal processing brain

Individualization: 3 Dimensions

- 1. Content *type* individualization: *diversity of content*
 - -Narrowcasting, more channels
 - -Even personalized customization
 - Content *source* individualization
 - User-created content, P2P





• They have different implications for broadband and ultrabroadband

• Individualization trend: from transmission expansion to storage expansion



1. Content Individualization

- In the past, content individualization for electronic media was done by expanding the *transmission path*, while transmitting content synchronously.
 - Creating a wider pipe: more over-the-air TV channel frequencies, then analog coaxial cable and satellite channels, then wider analog and then digital capacity.



- content, and more to "video on demand".
- This approach relies on increased *storage capacity*, not increased transmission capacity



- Today, there are already hundreds of millions of people around the world who get more than 1 Gbps.
- They are called cable TV subscribers
- In America, 1 Ghz capacity cable plant common, that's about 3 Gbps.
- But it is used for mostly just standard TV, only more of it.
- The difference now is the introduction of the storage element

- This is even more the case for internet TV over regular broadband. It can provide a huge diversity of content, but based on storage, not on bigger transmission
- Requires individual access transmission capacity for a single video channel, plus maybe a little more for multitasking, per person.
- Maybe 10 Mbps, more for multi-person households, for real-time standard TV (STV) quality
- Less with compression

Home Storage

- If consumer willing to download content for home storage, this could be still slower
- In the extreme, could be regular 56 or 64 kbps dialup narrowband. But this would take hours of downloading at night.
- More realistic would be delay that enables user to start watching film while its rest is still being downloaded.
- So this would bring down transmission capacity requirements by perhaps 50% or more.

Source Individualization

- User-created content, P2P video , wiki-video content do not require large last mile access transmission beyond decent regular BB. They require storage (on both the user end, and by intermediaries like YouTube and Daily Motion) , and a strong core network.
- Large transmission on enduser end required only if there is a large demand for uploads from outside. This is precisely the reason for the need for intermediaries.


Games?

But it turns out that Interactive, multiplayer games (MMORPGs) do not use all that much transmission capacity. On average, for counterstrike, about 40 kbps



• This will presumably change.

Customization

- Extreme narrowcasting: programs tailored to individual
- "my news"
- Targeted advertisments
- Even plot line, ending, customized to individual
 - Different contetn modules for different viewers, can be put together
 - Different mix of "action" and "romance" depending on viewer taste, and according to viewer boredom
 - E.g.,
 - E.g., different hetero happy endings in a soap opera, or a gay ending for gay viewer.



Individualization of Consumption: Temporal and Spatial

- Spatial Individualization: to be able to access content from anyplace.
- The Internet makes it possible. Can even, with Sling, have access regular TV content from anywhere to anywhere.

Temporal individualization: anytime TV

- Similarly, can get access to content at any time user wishes.
- But neither anywhere, nor anytime (spatial and temporal individualization) requires super-broadband





Richness

- The need for more powerful broadband therefore has to be based on "richer" media.
- Media applications with more 'bit" requirments, not for more of the same, just more of it and from more sources.
- So we need to look into the "richness" of media, present and future.

Dimensions of Richness over UBB

1. Better Quality of Picture



3G TV

- 4K HD is the next level after today's HD
- also known as super S-HD
- or S-HV (HiVision)

- Is it necessary?
- Traditional short sightedness of expectations.
- Each generation has persuaded itself, and been persuaded by marketers, that it has life-like audio and video quality











2K TV 2000 pixels horizontal Aspect 1:2, so 1,000 pixels vertical 2 mil pixels, times 36 bits per pixel, Total 72 megabits Times 50 frames per second (or 25 for poorer picture) Total 3600 Mbps, or 3.6 Gbps uncompressed. Compressed 20:1 results in 180 Mbps



- Plus some for better sound
- So conclusion: high quality 3-D film over BB requires 320 Mbps.

4K-TV

- One more level ahead in quality terms: 4,000 pixels horizontal, 2,000 vertical
- Multiplies bandwidth need by factor of 4
- Still higher quality picture (4K) with 3-D requires overall 1.3 Gigabits per second.



2. Larger Screens



• Screens get flatter, so they can get larger in apartments and homes that remain at same size.

- This means people sit closer, and with a wider angle.
- And this means that the picture resolution has to be sharper

Ultra Zooming

- The viewer can zoom in and zoom out, with a very high resolution of the zoom
- Example: Future crime film "You are the detective"
- Advertising and shopping
- Sports
- Different focusThe viewer shall not stop the movie he can just zoom while the movie continues, like in reality: **he has to decide where to focus on**.



3. Tele-Presence















Other Sensory Projections

Touch, Smell by 2020?

- Japanese researchers are hoping to have a commercially available 3D television on the market by the year 2020.
- TV would provide 3-dimensional virtual reality. Smell and "touch" the images on the projection. Images would be projected upwards from a screen that lies on the floor.
- Researchers are trying to reproduce touch, including ultrasound, electric stimulation, and wind pressure.

http://www.betanews.com/article/3D_TV_with_Touch_Smell_by_2020/1124471972





Touch TV

- A device allows viewer to feel the action
- "Pressing your hand over a circle in the centre of the controller will allow a person to feel the ball as it is kicked in a football match."
- Similarly, built-in vibrations in seat



http://news.bbc.co.uk/2/hi/technology/2916485.stm



Where Will All This Take Video Media?

• To answer that question it is necessary to look first at the underlying economics











- Then, it creates a system of shared usage. Shared usage lowers the cost for each user. Distributes the high fixed cost over multiple users
- Example: theater, concert, opera, film theater, broadcasters, cable channels, satellite broadcasting,
- This is the stage of synchronous consumption



• At that point, the medium starts to become *individualized and asynchronous*





























Impact of Medium on on Content



When visual images could not be easily stored and transmitted, before film, the major medium was print. The print medium generated extraordinarily subtle works- novels, poems, all aimed at creating images in the imagination, because they could not be created in the medium itself, at least not economically.














- Louis and Auguste Lumière
- First film show in 1895, Paris.



Louis and Auguste Lumière

Impact on Style Visual images require a huge number of bits. The cheaper bits are, the more visual the medium becomes. And the cheaper the visual aspects, the more they dominate Weaker visual capability favor story

• Weaker visual capability favor story line, character development, dialogue.





Voyeur content "The Gay Shoe Clerk": 1905











Technology Advance: Sound

- 1927, first full-length movie with sound.
- Enabled real dialog
- Films became more subtle.



























Similarly, higher quality 70 mm film, in comparison to lower video quality, favors

fast moving scenes----action
Details----period films
Close-ups
Visual effects
Special effects

Content

• Is there a difference between the content style etc of film content made for high resolution visual display, or lower resolution?









- Europeans had no budget for visually fancy technology, so they shot black and white films with lots of dialogue and character and issues, and less of action and special effects.
- Intellectually interesting, visually boring.
- Like a book on screen











• *The Polar Express* (2004) used computer-generated characters to substitute for stars, (Tom Hanks), in their speaking roles, and at various ages.



http://ffmedia.ign.com/filmforce/i mage/article/550/550116/ polar-express-20040921035820280-000.jpg

Epstein, Edward Jay, "The Big Picture, The New Logic of Money and Power in Hollywood," New York: E.J.E. Publications, Ltd., Inc., 2005







• ...such computer animated stars would create new opportunities for the Hollywood studios and other products, since their ownership would be total and permanent (just as Disney is over Mickey Mouse).

Epstein, Edward Jay, "The Big Picture, The New Logic of Money and Power in Hollywood," New York: E.J.E. Publications, Ltd., Inc., 2005

• TV style video has not quite reached that level









3-D TV

- SD 90 min movie: 1 GB
- HD movie, 3x as much, about 3 GB
- 3-D 2-3 times regular TV
- So 3-D HDTV about 9GB, or 72 Gbits

3-D TV

- At 10 MBps speed, this would take 7000 sec, or about 2 hours.
- At 1 GBPS, download time 1 min









Computer Animation and 3-D will Create Entertainment of Total Immersion

- User immersion
- User participation
- Some user control



IMAX at Home

- Resolution of IMAX movies: 70 megapixels (70 mm film, 24 frames per second)
- IMAX movies are not yet available over the internet. But if you convert the resolution of IMAX movies (cinema) into bandwidth requirements, this is 107,520 GB/s, before compression.

199



200





















The Bandwidth of Real Life?



Focusing to 35/20 degrees	
000 40	
000	



- Reality is boring
- Purpose of entertainment is to add stimulation
 - Music for sound
 - Film/Video for hightened feelings of danger, horror, romance, tragedy
 - Restaurants for taste
- Media are enriching reality
- Human stimulation requirements are growing
 - Greater intensity, greater speed of action



• The stimulation by media is probably somewhat addictive, like drugs.
The Bandwidth of Reality (Gbps)			
	360/180 degrees	Focusing to 35/20 degrees	
Regular reality (compressed)	1,000	40	
Enriched reality (new action all the time, moderately compressed, wider angle)		800	



Who Would Be the Suppliers of such UBB ultra-content?

- To produce such content is expensive
- It requires creativity, many programmers, lots of alpha and beta testing, and many new versions

• Such expensive content exhibits strong economies of scale on the content production side, and network externalities on the demand side.

- Both favor content providers with
 - -big budgets
 - -can diversify risk
 - -can distribute over other platforms
 - –Brand
 - -Delivery of large audiences
 - -Ability to coordinate specialized inputs

- Premium content: complex, large suppliers
- Long tail content: in regular BB, (3rd Gen TV), everybody. Which means not much money in it.
- But room for experimental shops for 4 G. then aquired
- Also likely integrators and specialists







- What would be demand?
- High because entertainment seems to require ever-rising levels of stimulation
- Global demand. So if 100 mil HH use this content 2 sessions hs /week at \$5, that's annual rev of \$52 bil. If half of that goes to network/distributor, that's 26 bil. Per HH, that's 500 dollars/yr, without major costs beyond the fixed costs of network and the storage upfront.



• Interactivity permits access control over unauthorized use, and over piracy.





Globalization: 3 Factors

- 1. The price of international transmission is dropping rapidly.
- 2. Domestic Internet penetrations are increasing rapidly
- 3. E-content has economies of scale.

US firms will be especially successful in e-content for IP-TV

- Advantage of early entrant
- Domestic critical mass
- Software and hardware industries

US firms will be especially successful in e-content for IP-TV

- Access to risk capital
- Entertainment content production

- Language
- Immigration of tech and content talent
- Diverse culture

- Non-US firms will also be players
- But most likely either domestically, without much reach, or with global players who will offer basically American-style content to the world







Conclusions

- Individualization of content style, of space and time, of consumption mode, or of source, does not require super-broadband on the user level.
- Transmission capacity must match requirements of content richness. If the content requires 5 Mbps, there is no need to have pipes with much higher capacity, except for multitasking, for some extra quality buffer, and for additional household members .



 In fact, with storage now becoming cheap, it requires *less transmission than in the past*. One would need just one or two channels of access to video servers.



- TV—whatever that means anynmore—is diversifying horizontally and vertically in terms of options
- Horizonatally– more standard channels, more minichannels
- That's been observed a lot of times.

-Narrowcasting, The long tail

- But also Vertically: in terms of quality
- And with it also economically, in terms of business models
- And also in content terms
- TV has more legs to stand on



- One of the major interesting things here is that for the first time ever, the entertainment at home will be superior to that in shared environment, because the experience will be either individual, or with other electronically tethered individuals. It cannot be readily replicated for a group of people in the same room.
- Individualized, customized, consumption in high quality



- More High def, immersive.
- Better than reality

- To create these new content forms and generes will take time and creativity and trial and erroirs
- And the implication for the infrastructure providers is to fill their pipes, they need to start helping for such content to be explored and developed.
- Or else they will find themselves having created a ballroom, with nobody there ready to come to the party.

•Thanks for your attention

• noam@columbia.edu

THE END